



October 4, 2002

Randy Davis
TipMate Systems
809 Ruble Avenue
P.O. Box 246
Belpre OH 45714

We have been using the TipMate Nozzles since June of 2000. During this time we have recognized tremendous savings in our sub-arc welding stations.

The TipMate Nozzle System allows us to get a 36% increase in deposition on carbon steels and we are getting a 25% increase on our P91 materials. Not only has our deposition rate increased, but our arc time has increased as well. This is due to the lower rate of heat buildup in the base material, which means less stopping, or setup for interpass control.

We have found that the savings are enough to pay for the nozzles multiple times over and the weld quality is excellent, to date we have had no repairs due to the use of TipMate Nozzles.

Thank you for a quality product that works.

Terry Soeffker

Senior Manufacturing Engineer
Deltak LLC